CASE STUDY #34 **MATAMORAS, PA** WESTFALL TOWN CENTER, GLA: ±200,000 SF

PORT JERVIS MSA





Challenges:

- Vacant Kmart
- Physically and functionally
 obsolete facilities
- Struggled to attract credit tenants

Solutions:

- Redeveloped for Shop Rite and TJMaxx
- Managed turnkey fitout of TJMaxx within budget and on schedule
- Roof, asphalt and LED lighting renovations
- Tied into public water and upgraded electric service

Results:

- Created \$1M in annual revenue
- Increased demand from credit
 Tenants
- Decreased cap rate



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