

CASE STUDY #34

MATAMORAS, PA

WESTFALL TOWN CENTER, GLA: ±200,000 SF

PORT JERVIS MSA



Challenges:

- Vacant Kmart
- Physically and functionally obsolete facilities
- Struggled to attract credit tenants

Solutions:

- Redeveloped for Shop Rite and TJMaxx
- Managed turnkey fitout of TJMaxx within budget and on schedule
- Roof, asphalt and LED lighting renovations
- Tied into public water and upgraded electric service

Results:

- Created \$1M in annual revenue
- Increased demand from credit Tenants
- Decreased cap rate



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